# RESOLUTE FOREST PRODUCTS Q1 2020 RESULTS



















# CAUTIONARY STATEMENTS REGARDING FORWARD-LOOKING INFORMATION

Statements in this presentation that are not reported financial results or other historical information of Resolute Forest Products Inc. (with its subsidiaries, "we," "our," "us" or the company") are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. They include, for example, statements included in the Outlook section of this presentation and statements relating to the impact of the coronavirus or COVID-19 pandemic and resulting economic conditions on our business, results of operations and market price of our securities, and to our: efforts and initiatives to reduce costs, increase revenues, and improve profitability; business and operating outlook; future pension obligations; assessment of market conditions; growth strategies and prospects, and the growth potential of the Company and the industry in which we operate; liquidity; future cash flows, including as a result of the changes to our pension funding obligations; and strategies for achieving our goals generally. Forward-looking statements may be identified by the use of forward-looking terminology such as the words "should," "would," "could," "will," "may," "expect," "believe," "see," "anticipate," "continue," "attempt," "project," "progress," "build," "plan," "grow," and other terms with similar meaning indicating possible future events or potential impact on our business or our shareholders.

The reader is cautioned not to place undue reliance on these forward-looking statements, which are not guarantees of future performance. These statements are based on management's current assumptions, beliefs, and expectations, all of which involve a number of business risks and uncertainties that could cause actual results to differ materially. The potential risks and uncertainties that could cause our actual future financial condition, results of operations, and performance to differ materially from those expressed or implied in this presentation include, but are not limited to, the impact of: the coronavirus or COVID-19 pandemic and resulting economic conditions, developments in non-print media, and the effectiveness of our responses to these developments; intense competition in the forest products industry; any inability to offer products certified to globally recognized forestry management and chain of custody standards; any inability to successfully implement our strategies to increase our earnings power; the possible failure to successfully integrate acquired businesses with ours or to realize the anticipated benefits of acquisitions, such as our entry into wood manufacturing in the U.S., and tissue production and sales, or divestitures or other strategic transactions or projects, including loss of synergies following business divestitures; uncertainty or changes in political or economic conditions in the U.S., Canada or other countries in which we sell our products, including the effects of pandemics; global economic conditions; the highly cyclical nature of the forest products industry; any difficulties in obtaining timber or wood fiber at favorable prices, or at all; changes in the cost of purchased energy and other raw materials; physical and financial risks associated with global, regional, and local weather conditions, and climate change; any disruption in operations or increased labor costs due to labor disputes or occupational health and safety issues; difficulties in our employee relations or in employee attraction or retention; disruptions to our supply chain, operations, or the delivery of our products, including due to public health epidemics; disruptions to our information technology systems including cybersecurity incidents; risks related to the operation and transition of legacy system applications; negative publicity, even if unjustified; currency fluctuations; any increase in the level of required contributions to our pension plans, including as a result of any increase in the amount by which they are underfunded; our ability to maintain adequate capital resources to provide for all of our substantial capital requirements; the terms of our outstanding indebtedness, which could restrict our current and future operations; changes relating to the London Interbank Offered Rate (or, the "LIBOR"), which could impact our borrowings under our credit facilities; losses that are not covered by insurance; any shutdown of machines or facilities, restructuring of operations or sale of assets resulting in any additional closure costs and long-lived asset impairment or accelerated depreciation charges; any need to record additional valuation allowances against our recorded deferred income tax assets; our exports from one country to another country becoming or remaining subject to duties, cash deposit requirements, border taxes, quotas, or other trade remedies or restrictions; countervailing and anti-dumping duties on imports to the U.S. of substantially all of our softwood lumber products produced at our Canadian sawmills; any failure to comply with laws or regulations generally; any additional environmental or health and safety liabilities; any violation of trade laws, export controls, or other laws relating to our international sales and operations; adverse outcomes of legal proceedings, claims and governmental inquiries, investigations, and other disputes in which we are involved; the actions of holders of a significant percentage of our common stock; and the potential risks and uncertainties described under the heading "Risk Factors" in Part I, Item 1A of the Company's annual report on Form 10-K for the year ended December 31, 2019, which have been heightened by the COVID-19 pandemic, including related governmental responses and economic impacts, market disruptions and changes in consumer habits and which should be read in conjunction with the COVID-19 risk factor update included on the Form 8-K filed April 30, 2020.

All forward-looking statements in this presentation are expressly qualified by the cautionary statements contained or referred to above and in our other filings with the U.S. Securities and Exchange Commission and the Canadian securities regulatory authorities. We disclaim any obligation to publicly update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as required by law.



All figures in US\$ unless otherwise noted

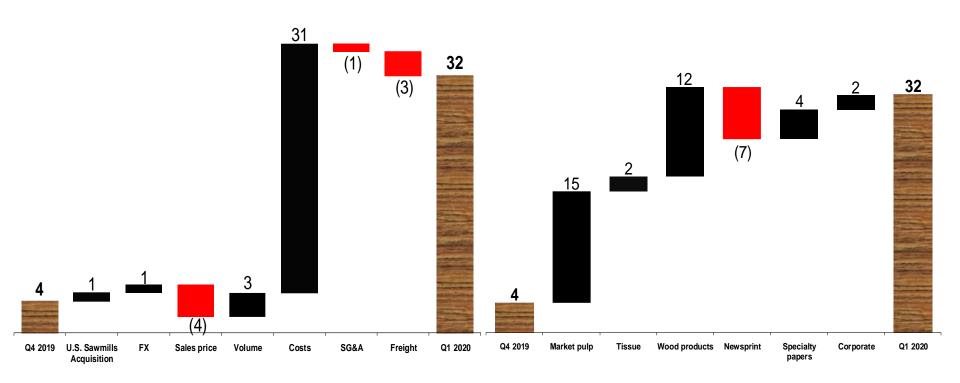
#### **Q1 2020 FINANCIAL HIGHLIGHTS**

- Q1 GAAP net loss of \$1 million / \$0.01 per share
- Adjusted EBITDA of \$32 million in the quarter
- Completed acquisition of three U.S. South sawmills
- Operating all segments as essential services, adjusting to economic slowdown



#### **Q1 2020 OVERVIEW**

#### Adjusted EBITDA: Q1'20 vs. Q4'19



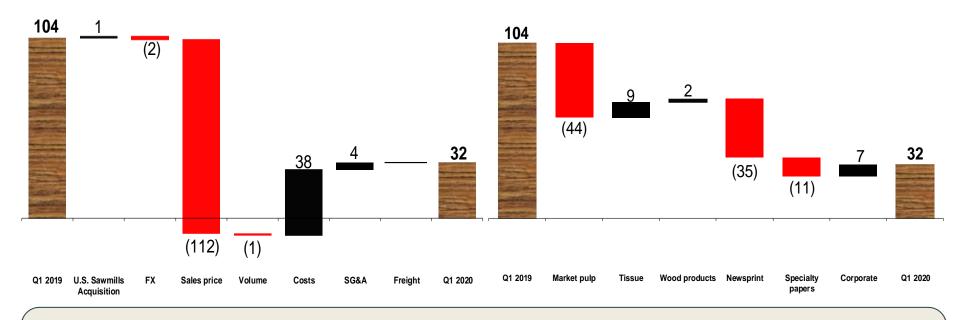
- Higher sales prices for wood ↑ 8% offset by newsprint ↓ 7%; pulp ↓ 3%; specialty papers ↓ 2%
- Costs: lower maintenance costs



Adjusted EBITDA is a non-GAAP financial measure. Refer to Appendices A and B for a definition and reconciliation of non-GAAP financial measures.

#### **Q1 2020 OVERVIEW**

#### Adjusted EBITDA: Q1'20 vs. Q1'19



- Lower selling price: pulp ↓ 28%; newsprint ↓ 20%; specialty paper ↓ 11%
- Costs: lower maintenance, wood fiber and energy costs

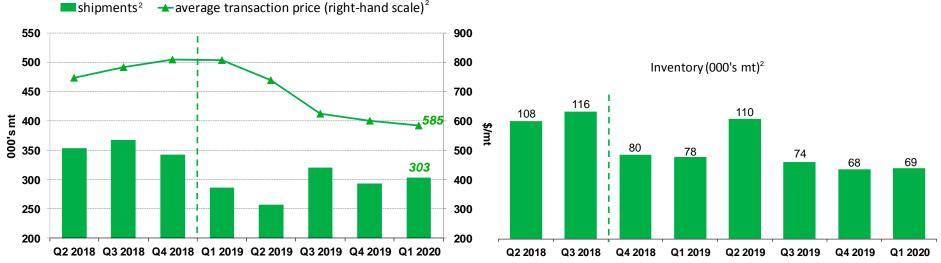


#### MARKET PULP

(US\$mm)	Q1 2020	Q4 2019
Sales	177	176
Operating loss	(3)	(18)
EBITDA <sup>1</sup>	3	(12)
Shipments (000's mt)	303	293

- World shipments of chemical pulp vs. 2019<sup>3</sup>
  - Hardwood ↑ 13%
  - Softwood unchanged
- Q1 shipments ↑ 10k mt vs. Q4
- Q1 transaction price ↓ \$16/mt vs. Q4
- Q1 cash cost <sup>4</sup> 

  \$67/mt vs. Q4
- Finished goods inventory ↑ 1k mt vs. Q4





2. Divestitures in Q4 2018: Catawba mill (approx. 230,000 mt annual capacity) and Fairmont mill (net impact of approx. 80,000 mt of shipments annually).

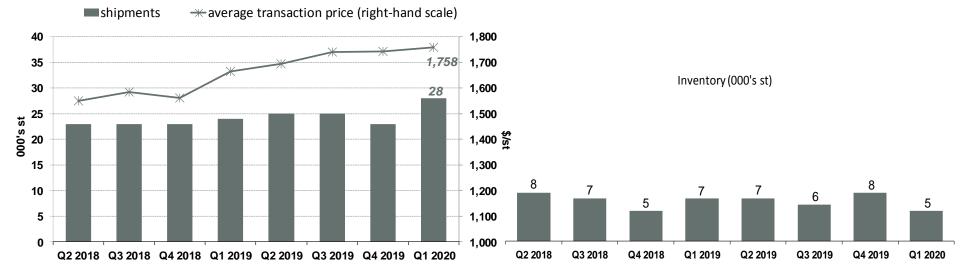
3. For the two months ended February 29, 2020 vs. February 28, 2019.

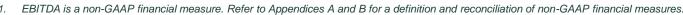
4. The "all-in" cash cost is the total cost, excluding depreciation and amortization, of each ton shipped (cost of sales, distribution costs, and selling, general and administrative expenses).

#### **TISSUE**

(US\$mm)	Q1 2020	Q4 2019
Sales	49	40
Operating income (loss)	2	(1)
EBITDA <sup>1</sup>	6	4
Shipments (000's st)	28	23

- U.S. consumption unchanged vs. 2019<sup>2</sup>
  - Away-from-home shipments ↑ 4%
  - At-home shipments ↑ 1%
- Q1 transaction price ↑ \$15/st vs. Q4
- Q1 cash cost ↓ \$30/st vs. Q4



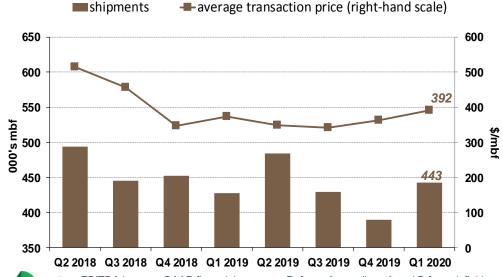


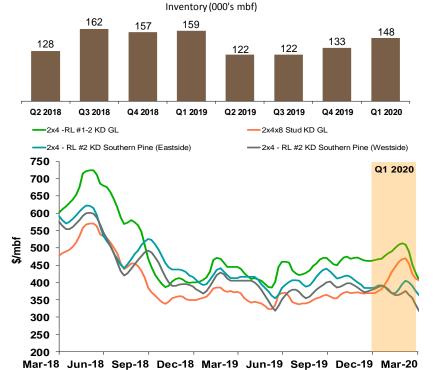
2. For the two months ended February 29, 2020 vs. February 28, 2019.

#### **WOOD PRODUCTS**

(US\$mm)	Q1 2020	Q4 2019		
Sales	174	141		
Operating income (loss)	5	(5)		
EBITDA <sup>1</sup>	16	4		
Shipments (mmbf)	443	390		

- U.S. housing starts ↑ 21% vs. 2019
  - Single-family starts ↑ 11%
  - multi-family starts ↑ 45%
- Q1 transaction price ↑ \$29/mbf vs. Q4
- Q1 shipments ↑ 53 mmbf vs. Q4
- Q1 cash cost ↑ \$2/mbf vs. Q4
- Q1 downtime: nearly 70 mmbf<sup>2</sup>





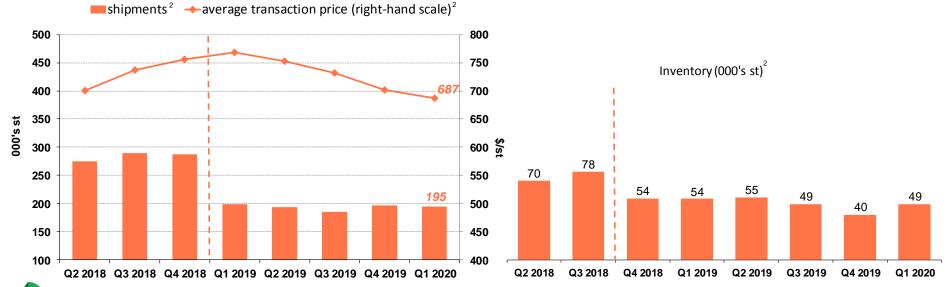
EBITDA is a non-GAAP financial measure. Refer to Appendices A and B for a definition and reconciliation of non-GAAP financial measures.

2. Excluding the recently-acquired U.S. sawmills.

#### **SPECIALTY PAPERS**

(US\$mm)	Q1 2020	Q4 2019
Sales	134	139
Operating income (loss)	3	(1)
EBITDA <sup>1</sup>	14	10
Shipments (000's st)	195	197

- North American uncoated mechanical grades demand \$\gu\$ 14% vs. 2019
  - SC<sup>3</sup> ↓ 20%; standard papers ↓ 8%
  - Shipment-to-capacity ratio of 84%
- Q1 transaction price ↓ \$15/st vs. Q4
- Q1 shipments ↓ 2k st vs. Q4
- Q1 cash cost ↓ \$38/st vs. Q4





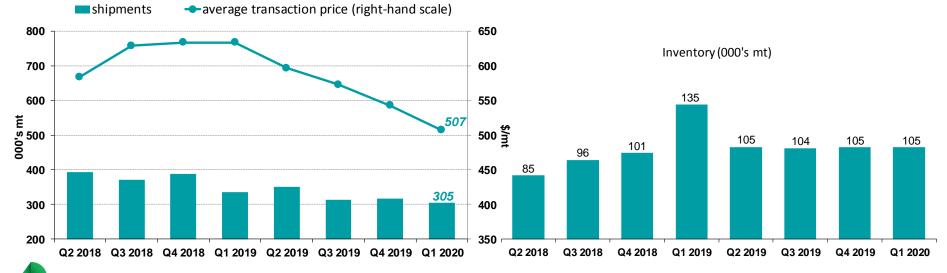
Divestiture at the end of Q4 2018: Catawba mill (approx. 350,000 st annual capacity).

Supercalendered.

#### **NEWSPRINT**

(US\$mm)	Q1 2020	Q4 2019		
Sales	155	172		
Operating (loss) income	(6)	-		
EBITDA <sup>1</sup>	-	7		
Shipments (000's mt)	305	316		

- North America:
  - Demand ↓ 12% vs. 2019
    - Publishers ↓ 15%
    - Commercial printers ↓ 8%
  - Shipment-to-capacity ratio of 86%
- World<sup>2</sup>:
  - Demand ↓ 12% vs. 2019
  - Shipment-to-capacity ratio of 78%
- Q1 transaction price ↓ \$36/mt vs. Q4
- Q1 shipments ↓ 11k mt vs. Q4
- Q1 cash cost ↓ \$13/mt vs. Q4





2. For the two months ended February 29, 2020 vs. February 28, 2019.

#### P&L

#### **Selected financial information**

	Q1 2020	vs Q4 2019	vs Q1 2019
Net income (excluding special items) <sup>1</sup>	-\$29mm	+\$24mm	-\$59mm
Sales	\$689mm	+3%	-13%
EPS (excluding special items) <sup>1</sup>	-\$0.33	+\$0.26	-\$0.65
Adjusted EBITDA <sup>2</sup>	\$32mm	+7%	-69%

#### Special items affecting net income (pre-tax) in Q1 2020

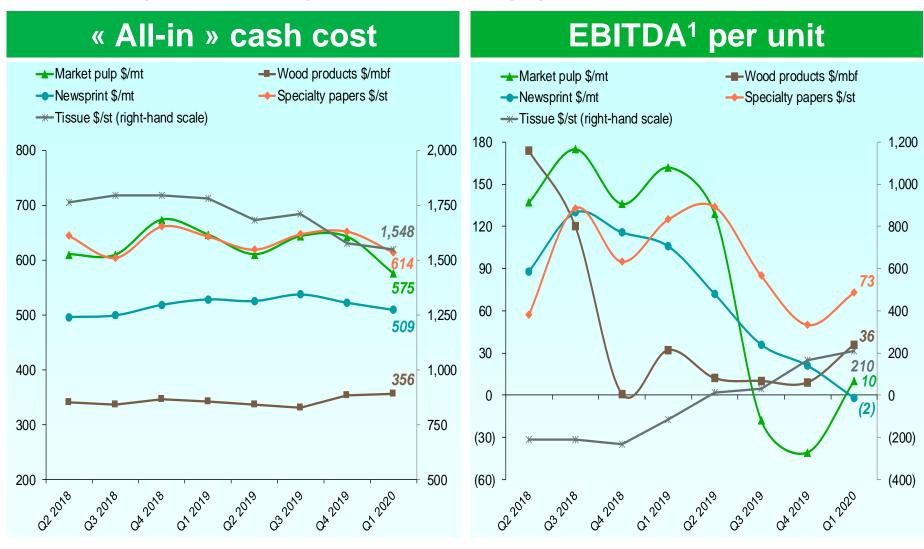
- \$15mm non-operating pension and OPEB<sup>3</sup> credits
- \$23mm foreign exchange gain recorded in other income

EBITDA <sup>2</sup> contribution from	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20
cogen (US\$mm)	11	10	4	11	8	9	8	11

- 1. Refer to Appendices A and B for a definition and reconciliation of non-GAAP financial measures.
- 2. Adjusted EBITDA is a non-GAAP financial measure. Refer to Appendices A and B for a definition and reconciliation of non-GAAP financial measures.
- 3. Other postretirement benefit.



# PERFORMANCE METRICS



L. EBITDA is a non-GAAP financial measure. Refer to Appendices A and B for a definition and reconciliation of non-GAAP financial measures.

## LIQUIDITY AND CASH FLOW

- Q1 net cash used in operations of \$49mm
- Q1 capex of \$21mm
- \$90mm of capital expenditures expected in 2020, down from \$115mm previously guided
- Quarterly lumber cash duty deposits of \$15mm (cumulative of \$177mm)
- Drew \$180mm from 10-year term loans to finance sawmills acquisition
- Drew \$120 million for cash buffer and \$70mm from credit facilities for short-term working cap
- New program to repurchase up to 15% of common stock for consideration up to \$100mm
- Liquidity remains strong at \$349mm

(US\$mm)	Q1 2020 vs Q4 2019		vs Q1 2019
Cash	116	+113	+47
Working capital	640	+78	+25
Total debt	821	+372	+398
Interest	9	+2	-

Available liquidity	2020		20	19			2018	
(US\$mm)	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Total debt	821	449	424	423	423	645	645	675
Cash on hand	116	3	69	98	69	304	72	6
Available under revolving credit facilities	233	580	497	492	526	517	582	511



## **PENSION**

Net pension & OPEB liability ↓ \$117mm in Q1

Ongoing pension contributions and favorable currency impact

(US\$mm)	Q1'2020	2019	2018	2017
Net pension liabilities	1,219	1,326	1,122	1,097
OPEB liabilities	137	147	148	172
Net pension and OPEB liabilities	1,356	1,473	1,270	1,269
U.S. GAAP discount rate at 12/31 <sup>1</sup>	N/A	3.0%	3.8%	3.6%
Pension plans deficit for funding purposes <sup>2</sup>	N/A	4973	550	562

(US\$mm)	2020E	Q1'2020	2019	2018	2017
Pension contributions <sup>4</sup>	112*	23	99	121	132
OPEB payments	13	3	12	13	11
Operating pension and OPEB costs <sup>4</sup>	34	8	33	40	41
Non-op. pension and OPEB (credits)/costs <sup>5</sup>	8	(15)	(47)	(50)	(7)
Total pension and OPEB (credits)/costs <sup>4</sup>	42	(7)	(14)	(10)	34

#### \*Up to \$34mm to be deferred to 2021

1. Pension plans.

4. Includes defined benefit and defined contribution plans.

Excluded from adjusted EBITDA.

Funding for pension plans in Quebec is determined on a going concern basis; in Ontario, also on a going-concern basis for 2018 as we exited special funding regulations on December 31, 2018, and on a solvency basis for 2017; and in the U.S. on a 25-year average interest rate basis.
 Preliminary, subject to final actuarial reports.

#### **MEASURES AROUND COVID-19**

- ✓ Forest products sector recognized across NA as essential service.
- ✓ Resolute manufactures a number of key products => lumber for infrastructure; pulp for personal care; tissue products for cleanliness and comfort; papers to inform
- ✓ Short-term priorities:
  - Health and safety in accordance with rigorous protocols; special measures to minimize the spread of the virus at our locations
  - Managing sources of liquidity; opportunities to access additional liquidity
  - Working governments to support speedy economic recovery
  - Monitoring growing risk around credit exposure
  - Minimizing risk of rising pension contributions
  - Adjusting capacity dynamically based on rapidly-changing conditions
  - Keeping tight control on SG&A expenses and controlling capital spending



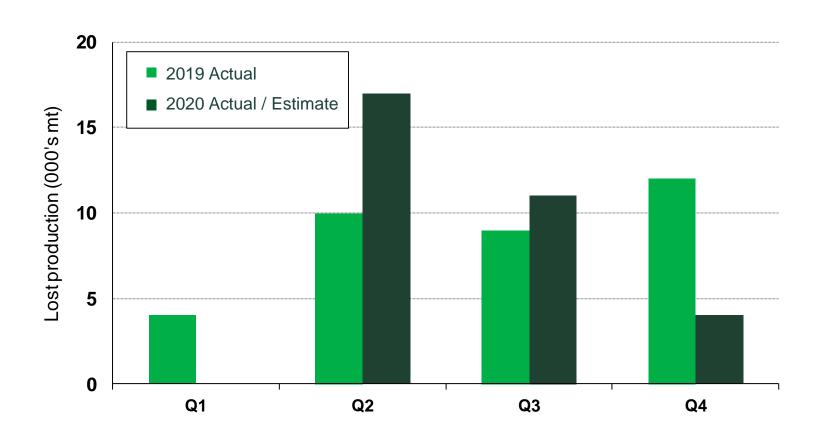
# **OUTLOOK**

Market Pulp	<ul> <li>Resilient global demand as higher-quality tissue demand outpaces lower printing &amp; writing uses</li> <li>Cautiously optimistic for sustained volume and improving pricing</li> </ul>
Tissue	<ul> <li>Increase in demand for at-home end-uses</li> <li>Will continue to support away-from-home customers</li> </ul>
Wood Products	<ul> <li>Expect to be a key role in the economic recovery, but housing start projections are not encouraging</li> <li>Integration of recently-acquired U.S. sawmills going well</li> <li>Plans to bring El Dorado on-line early in 2021, subject to market conditions</li> </ul>
Paper	<ul> <li>Sustained pressure in the current environment</li> <li>Focus on maximizing cash generation</li> </ul>



# **OUTLOOK**

## 2020 Scheduled Market Pulp Outages







# **APPENDIX A**













#### RESOLUTE FOREST PRODUCTS INC. RECONCILIATION OF OPERATING INCOME AND NET INCOME ADJUSTED FOR SPECIAL ITEMS

A reconciliation of our operating income, net income and net income per share reported before special items is presented in the tables below. See Note 1 to the Reconciliations of Non-GAAP Measures regarding our use of non-GAAP measures contained in our April 30, 2020, press release available on our website.

Three months ended March 31, 2020 (Unaudited, in millions of U.S. dollars, except per share amounts)	•	rating	Not	tloss	-	EPS
(Unaudited, in millions of U.S. dollars, except per share amounts)		OSS	Nei	1 1088		
GAAP, as reported	\$	(8)	\$	(1)	\$	(0.01)
Adjustments for special items:						
Closure costs, impairment and other related charges		(2)		(2)		(0.02)
Non-operating pension and other postretirement benefit credits		-		(15)		(0.17)
Other income, net		-		(28)		(0.32)
Income tax effect of special items		-		17		0.19
Adjusted for special items	\$	(10)	\$	(29)	\$	(0.33)

Three months ended March 31, 2019	Ope	rating			
(Unaudited, in millions of U.S. dollars, except per share amounts)	ine	come	Net i	ncome	EPS
GAAP, as reported	\$	64	\$	42	\$ 0.45
Adjustments for special items:					
Non-operating pension and other postretirement benefit credits		-		(12)	(0.13)
Other expense, net		-		4	0.04
Income tax effect of special items		-		(4)	(0.04)
Adjusted for special items	\$	64	\$	30	\$ 0.32

#### RESOLUTE FOREST PRODUCTS INC. RECONCILIATION OF EBITDA AND ADJUSTED EBITDA

A reconciliation of our net income including noncontrolling interest to EBITDA and Adjusted EBITDA is presented in the tables below. See Note 1 to the Reconciliations of Non-GAAP Measures regarding our use of the non-GAAP measures EBITDA and Adjusted EBITDA contained in our April 30, 2020, press release available on our website.

Three months ended March 31, 2020 (Unaudited, in millions of U.S. dollars)	Mark	et pulp	Tissue		Woo	od products	]	Newsprint	Specialty papers	Co	orporate and other	Total
Net (loss) income including noncontrolling interest	\$	(3) \$		2	\$	5	\$	(6)	\$ 3	\$	(2) \$	(1)
Interest expense Income tax provision											9 27	9 27
Depreciation and amortization		6		4		11		6	11		4	42
EBITDA	\$	3 \$		6	\$	16	\$	-	\$ 14	\$	38 \$	77
Closure costs, impairment and other related charges Non-operating pension and other postretirement benefit credits Other income, net											(2) (15) (28)	(2) (15) (28)
Adjusted EBITDA	\$	3 \$		6	\$	16	\$	-	\$ 14	\$	(7) \$	32

Three months ended March 31, 2019 (Unaudited, in millions of U.S. dollars)	Mark	et pulp	Tissue	1	Wood products	Newsprint	Specialty papers	Co	orporate and other	Total
Net income (loss) including noncontrolling interest	\$	42	\$ (8)	) \$	6	\$ 28	\$ 15	\$	(41) \$	42
Interest expense									9	9
Income tax provision									21	21
Depreciation and amortization		5	5		8	7	10		5	40
EBIIDA	\$	47	\$ (3)	\$	14	\$ 35	\$ 25	\$	(6) \$	112
Non-operating pension and other postretirement benefit credits									(12)	(12)
Other expense, net									4	4
Adjusted EBITDA	\$	47	\$ (3)	) \$	14	\$ 35	\$ 25	\$	(14) \$	104





# **APPENDIX B**













Financial and Operating Statistics (Page 1 of 5)											
				2019					2020		
(In millions of U.S. dollars, except per share amounts and otherwise indicated)	First		Second	Third	Fourth	Total	First	Second	Third	Fourth	Total
Income Statement Data											
Sales	\$ 7	95	\$ 755	\$ 705	\$ 668	\$ 2,923	\$ 689				\$ 689
Operating income (loss)		64	40	(18)	(69)	17	(8)				(8)
Interest expense		(9)	(7)	(8)	(7)	(31)	(9)				(9)
Net income (loss) attributable to Resolute Forest Products Inc.		42	25	(43)	(71)	(47)	(1)				(1)
Diluted net income (loss) per share attributable to Resolute Forest Products Inc. common shareholders	\$ 0.	45	\$ 0.27	\$ (0.47)	\$ (0.79)	\$ (0.51)	\$ (0.01)				\$ (0.01)
Average diluted shares outstanding (in thousands)	93,8	68	93,633	90,869	89,780	91,356	88,120				88,120
Ending shares outstanding (in thousands)	91,0	99	90,400	89,294	86,694	86,694	87,358				87,358
Financial Position											
Cash and cash equivalents	\$	69	\$ 98	\$ 69	\$ 3	\$ 3	\$ 116				\$ 116
Working capital (1)	6	15	596	543	562	562	640				640
Fixed assets, net	1,4	92	1,479	1,477	1,459	1,459	1,583				1,583
Total assets	3,8	02	3,752	3,671	3,626	3,626	3,859				3,859
Current portion of long-term debt		1	1	1	1	1	2				2
Long-term debt, net of current portion	4	22	422	423	448	448	819				819
Net debt <sup>(2)</sup>	3	54	325	355	446	446	705				705
Liquidity <sup>(3)</sup>	5	95	590	566	583	583	349				349
Total Resolute Forest Products Inc. shareholders' equity	1,5	79	1,599	1,551	1,234	1,234	1,233				1,233
Noncontrolling interest		1	1	1	1	1	1				1
Total equity	1,5	80	1,600	1,552	1,235	1,235	1,234				1,234
Cash Flow Information											
Net cash provided by (used in) operating activities	\$	23	\$ 72	\$ 25	\$ (35)	\$ 85	\$ (49)				\$ (49)
Cash invested in fixed assets	(	26)	(19)	(37)	(31)	(113)	(21)				(21)
Acquisition of business, net of cash acquired		-	-	-	-	-	(174)				(174)
Increase in countervailing and anti-dumping duty cash deposits on softwood lumber	(	14)	(19)	(13)	(13)	(59)	(15)				(15)
Net cash used in investing activities	(	33)	(36)	(50)	(43)	(162)	(206)				(206)
Net borrowings under revolving credit facilities		-	-	-	71	71	189				189
Proceeds from long-term debt		-	-	-	-	-	180				180
Repayments of debt	(2	25)	-	-	(46)	(271)	(1)				(1)
Purchases of treasury stock		-	(5)	(7)	(12)	(24)	-				-
Net cash (used in) provided by financing activities	(2	25)	(7)	(7)	11	(228)	368		l	l	368



Financial and Operating Statistics (Page 2 of 5)												
			2019	9						2020		
(In millions of U.S. dollars, except per unit items and otherwise indicated)	First	Second	Third		Fourth	Total	F	irst	Second	Third	Fourth	Total
Sales												
Market pulp	\$ 231	\$ 189	\$ 2	01	\$ 176	\$ 797	\$	177				\$ 177
Tissue	39	43		43	40	165		49				49
Wood products	161	168	1	46	141	616		174				174
Newsprint	212	209	1	80	172	773		155				155
Specialty papers	152	146	1	35	139	572		134				134
Total sales	\$ 795	\$ 755	\$ 7	05	\$ 668	\$ 2,923	\$	689				\$ 689
Shipments (thousands of units)												
Market pulp (mt)	286	257	3	20	293	1,156		303				303
Tissue (st)	24	25		25	23	97		28				28
Wood products (mbf)	428	484	4	29	390	1,731		443				443
Newsprint (mt)	335	350	3	14	316	1,315		305				305
Specialty papers (st)	199	193	1	85	197	774		195				195
Average Transaction Price per Unit												
Market pulp (\$/mt)	\$ 808	\$ 739	\$ 6	25	\$ 601	\$ 690	\$	585				\$ 585
Tissue (\$/st)	1,664	1,695	1,7	41	1,743	1,711		1,758				1,758
Wood products (\$/mbf)	374	348	3	41	363	356		392				392
Newsprint (\$/mt)	634	597	5	73	543	588		507				507
Specialty papers (\$/st)	768	753	7	32	702	739		687				687



Financial and Operating Statistics (Page 3 of 5)																
					2	2019							2020			
(In millions of U.S. dollars, except per unit items and otherwise indicated)	F	irst	Sec	cond		Third	Fourth		Total	F	irst	Second	Third	Fourth	To	otal
Operating Income (Loss)																
Market pulp	\$	42	\$	27	\$	(12)	\$ (18)	\$	39	\$	(3)				\$	(3)
Tissue		(8)		(4)		(3)	(1)		(16)		2					2
Wood products		6		(3)		(4)	(5)		(6)		5					5
Newsprint		28		17		4	-		49		(6)					(6)
Specialty papers		15		15		4	(1)		33		3					3
Corporate and other		(19)		(12)		(7)	(44)	.	(82)		(9)					(9)
Total operating income (loss)	\$	64	\$	40	\$	(18)	\$ (69)	\$	17	\$	(8)				\$	(8)
Selling, General and Administrative Expenses																
Market pulp	\$	7	\$	7	\$	7	\$ 6	\$	27	\$	8				\$	8
Tissue		3		3		2	2		10		2					2
Wood products		6		6		5	6		23		7					7
Newsprint		9		9		9	8		35		8					8
Specialty papers		5		4		4	5		18		4					4
Corporate and other		7		7		3	6		23		5					5
Total selling, general and administrative expenses	\$	37	\$	36	\$	30	\$ 33	\$	136	\$	34				\$	34
Operating Cost per Unit																
Market pulp (\$/mt)	\$	664	\$	630	\$	664	\$ 663	\$	656	\$	595				\$	595
Tissue (\$/st)		1,984	1	1,853		1,885	1,769		1,873		1,703					1,703
Wood products (\$/mbf)		360		355		351	377		360		380					380
Newsprint (\$/mt)		550		547		560	545		550		529					529
Specialty papers (\$/st)		695		676		705	708		696		668					668
Operating Cost per Unit, Excluding Depreciation and Amortization																
Market pulp (\$/mt)	\$	646	\$	610	\$	643	\$ 642	\$	636	\$	575				\$	575
Tissue (\$/st)		1,781	1	1,681		1,710	1,578		1,688		1,548					1,548
Wood products (\$/mbf)		342		336		331	354		340		356					356
Newsprint (\$/mt)		528		525		537	522		528		509					509
Specialty papers (\$/st)		643		619		647	652		640		614					614
Product Inventory (thousands of units)																
Market pulp (mt)		78		110		74	68		68		69					69
Tissue (st)		7		7		6	8		8		5					5
Wood products (mbf)		159		122		122	133		133		148					148
Newsprint (mt)		135		105		104	105		105		105					105
Specialty papers (st)		54		55		49	40		40		49					49



Financial and Operating Statistics (Page 4 of 5)	I_																
					2	019								2020			
(In millions of U.S. dollars)		First	Sec	cond	Т	hird	Fo	ourth	To	otal	F	irst	Second	Third	Fourth	To	otal
Net Income (Loss) Including Noncontrolling Interest																	
Market pulp	\$	42	\$	27	\$	(12)	\$	(18)	\$	39	\$	(3)				\$	
Fissue		(8)		(4)		(3)		(1)		(16)		2					
Wood products		6		(3)		(4)		(5)		(6)		5					
Newsprint		28		17		4		-		49		(6)					
Specialty papers		15		15		4		(1)		33		3					
Corporate and other		(41)		(27)		(32)		(46)		(146)		(2)					
Total net income (loss) including noncontrolling interest	\$	42	\$	25	\$	(43)	\$	(71)	\$	(47)	\$	(1)				\$	
Interest Expense	\$	9	\$	7	\$	8	\$	7	\$	31	\$	9				\$	
Income Tax Provision	\$	21	\$	19	\$	12	\$	6	\$	58	\$	27				\$	
Depreciation and Amortization											,					-	
Market pulp	\$	5	\$	5	\$	7	\$	6	\$	23	\$	6				\$	
Tissue		5		4		4		5		18		4					
Wood products		8		9		8		9		34		11					
Newsprint		7		8		7		7		29		6					
Specialty papers		10		11		11		11		43		11					
Corporate and other		5		5		5		5		20		4					
Total depreciation and amortization	\$	40	\$	42	\$	42	\$	43	\$	167	\$	42				\$	
EBITDA <sup>(4)</sup>																	
Market pulp	\$	47	\$	32	\$	(5)	\$	(12)	\$	62	\$	3				\$	
Tissue		(3)		-		1		4		2		6					
Nood products		14		6		4		4		28		16					
Newsprint		35		25		11		7		78		-					
Specialty papers		25		26		15		10		76		14					
Corporate and other		(6)		4		(7)		(28)		(37)		38					
Total EBITDA	\$	112	\$	93	\$	19	\$	(15)	\$	209	\$	77				\$	
Special Items <sup>(4)</sup>																	
Closure costs, impairment and other related charges	\$	-	\$	-	\$	-	\$	18	\$	18	\$	(2)				\$	
Inventory write-downs related to closures		-		-		-		13		13		-					
Net gain on disposition of assets		-		-		(1)		(1)		(2)		-					
Non-operating pension and other postretirement benefit credits		(12)	1	(12)		(12)		(11)		(47)		(15)					(
Other expense (income), net		4		1		17		-		22		(28)					(
Income tax effect of special items		(4)	.	(3)		5		(1)	l	(3)		17					
Total special items	\$	(12)	\$	(14)	\$	9	\$	18	\$	1_	\$	(28)				\$	(
Adjusted EBITDA <sup>(4)</sup>																	
Market pulp	\$	47	\$	32	\$	(5)	\$	(12)	\$	62	\$	3				\$	
Tissue		(3)		-		1		4		2		6					
Nood products		14	1	6		4		4		28		16					
Newsprint		35	1	25		11		7		78		-					
Specialty papers		25		26		15		10		76		14					
Corporate and other		(14)	.[	(7)		(3)		(9)	l	(33)		(7)					
Total adjusted EBITDA	\$	104	\$	82	\$	23	\$	4	\$	213	\$	32			I	\$	



#### Financial and Operating Statistics (Page 5 of 5)

#### Notes

- 1 We define working capital as current assets less current liabilities excluding cash and cash equivalents, restricted cash, debt, and operating lease liabilities.
- <sup>2</sup> We define net debt as total debt less cash and cash equivalents.
- <sup>3</sup> We define liquidity as cash and cash equivalents and availability under our credit facilities.
- <sup>4</sup> Earnings before interest expense, income taxes, and depreciation and amortization (or "EBITDA") by reportable segment is calculated as net income (loss) including noncontrolling interest from the consolidated statements of operations, allocated to each of our reportable segments (market pulp, tissue, wood products, newsprint and specialty papers) in accordance with Financial Accounting Standards Board Accounting Standards Codification 290, "Segment Reporting," adjusted for depreciation and amortization. EBITDA for corporate and other is calculated as net income (loss) including noncontrolling interest from the consolidated statements of operations, after the allocation to reportable segments, adjusted for interest expense, income taxes, and depreciation and amortization.

Adjusted EBITDA means EBITDA, excluding special items, such as closure costs, impairment and other related charges, inventory write-downs related to closures, gains and losses on disposition of assets, non-operating pension and other postretirement benefit costs and credits and other income and expense, net. Special items are allocated to corporate and other.

EBITDA and adjusted EBITDA are not financial measures recognized under U.S. generally accepted accounting principles (or "GAAP"). We believe that using these non-GAAP measures is useful because they are consistent with the indicators management uses internally to measure the Company's performance, and it allows the reader to compare our operations and financial performance from period to period. EBITDA and adjusted EBITDA are internal measures, and therefore may not be comparable to those of other companies. These non-GAAP measures should not be viewed as substitutes to financial measures determined under GAAP in our consolidated statements of operations in our filings with the U.S. Securities and Exchange Commission.



# RESOLUTE FOREST PRODUCTS Q1 2020 RESULTS

















