

# Q1 2022 Results





# **Cautionary** statements

Regarding forward-looking information

Statements in this presentation referred to above that are not reported financial results or other historical information of Resolute Forest Products Inc. (with its subsidiaries, "we," "our," "us" or the "company") are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. They include, for example, statements included in the Outlook section of this presentation relating to the impact of the novel coronavirus (or "COVID-19") pandemic and resulting economic conditions on our business, results of operations and market price of our securities, the impact on our future business results of the price volatility of our products, the logistics and transportation network constraints and the levels of inventory; the estimated expenditures relating to the indefinite idling of the pulp and paper operations at Calhoun; and to our: efforts and initiatives to reduce costs, increase revenues, improve profitability; business and operating outlook; future pension obligations; assessment of market conditions; growth strategies and prospects, and the growth potential of the company and the industry in which we operate; liquidity; future cash flows, including as a result of the changes to our pension funding obligations; estimated capital expenditures; and strategies for achieving our goals generally. Forward-looking statements may be identified by the use of forward-looking terminology such as the words "should," "would," "could," "will," "may," "expect," "believe," "see," "anticipate," "continue," "increase," "reduce," "improve," "remain," "maximize," "integrate," "support," "drive," "grow," "look," and other terms with similar meaning indicating possible future events or potential impact on our business or our shareholders.

The reader is cautioned not to place undue reliance on these forward-looking statements, which are not guarantees of future performance. These statements are based on management's current assumptions, beliefs and expectations, all of which involve a number of business risks and uncertainties that could cause actual results to differ materially. The potential risks and uncertainties that could cause our actual future financial condition, results of operations, and performance to differ materially from those expressed or implied in this press release and the earnings conference call and webcast referred to above include, but are not limited to, the impact of: the COVID-19 pandemic on our business and resulting economic conditions, developments in non-print media, including changes in consumer habits, and the effectiveness of our responses to these developments; intense competition in the forest products industry; any inability to offer products certified to globally recognized forestry management and chain of custody standards; any inability to successfully implement our strategies to increase our earnings power; the possible failure to successfully integrate acquired businesses with ours or to realize the anticipated benefits of acquisitions, such as our entry into wood manufacturing in the U.S. and tissue production and sales, or divestitures or other strategic transactions or projects, including loss of synergies following business divestitures; uncertainty or changes in political or economic conditions in the United States, Canada or other countries in which we sell our products, including the effects of pandemics; global economic and political conditions; the highly cyclical nature of the forest products industry; any difficulties in obtaining timber or wood fiber at favorable prices, or at all; impacts of inflation on the price of goods and services, including changes in the cost of purchased energy and other raw materials; physical, financial, transitional and regulatory risks associated with global, regional, and local weather conditions, and climate change; any disruption in operations or increased labor costs due to labor disputes, occupational health and safety issues or labor shortages; difficulties in our employee relations or in employee attraction or retention; disruptions to our supply chain, operations, or the delivery of our products, including due to public health epidemics; disruptions to our information technology systems including cybersecurity and privacy incidents; risks related to the operation and transition of legacy system applications; negative publicity, even if unjustified; currency fluctuations; any increase in the level of required contributions to our pension plans, including as a result of any increase in the amount by which they are underfunded; our ability to maintain adequate capital resources to provide for all of our substantial capital requirements; the terms of our outstanding indebtedness, which could restrict our current and future operations; the replacement of the London Interbank Offered Rate (or, the "LIBOR") with an alternative interest rate, which could impact our borrowings under our credit facilities; losses that are not covered by insurance; any shutdown of machines or facilities, restructuring of operations or sale of assets resulting in any additional closure costs and long-lived asset or goodwill impairment or accelerated depreciation charges; any need to record additional valuation allowances against our recorded deferred income tax assets; our exports from one country to another country becoming or remaining subject to duties, cash deposit requirements, border taxes, quotas, or other trade remedies or restrictions; countervailing and anti-dumping duties on imports to the U.S. of the vast majority of our softwood lumber products produced at our Canadian sawmills; any failure to comply with laws or regulations generally; any additional environmental or health and safety liabilities; any violation of trade laws. export controls, or other laws relating to our international sales and operations; adverse outcomes of legal proceedings, claims and governmental inquiries, investigations, and other disputes in which we are involved; the actions of holders of a significant percentage of our common stock; and the potential risks and uncertainties set forth under the heading "Risk Factors" in Part I, Item 1A of the company's annual report on Form 10-K for the year ended December 31, 2021, which have been heightened by the COVID-19 pandemic, including related governmental responses and economic impacts, market disruptions and resulting changes in consumer habits.

All forward-looking statements in this presentation referred to above are expressly qualified by the cautionary statements contained or referred to above and in the company's other filings with the U.S. Securities and Exchange Commission and the Canadian securities regulatory authorities. The company disclaims any obligation to publicly update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as required by law.

The information on industry and general economic conditions in this presentation was derived from third-party sources and trade publications we believe to be widely accepted and accurate. We have not independently verified the information and cannot assure you of its accuracy.

ALL FIGURES IN US\$ UNLESS OTHERWISE NOTED. | RFP Q1 2022 RESULTS



### Overview

Q1 2022

Q1 GAAP Net Income \$210 million / \$2.68 per diluted share

Adjusted EBITDA \$270 million

Net Debt / Liquidity Position \$140 million / \$1.1 billion

Acquisitions
Resolute LP EWP partnership
Abitibi cogeneration facility

30% GHG Emission Reduction

Target achieved





#### Q1 2022 Overview

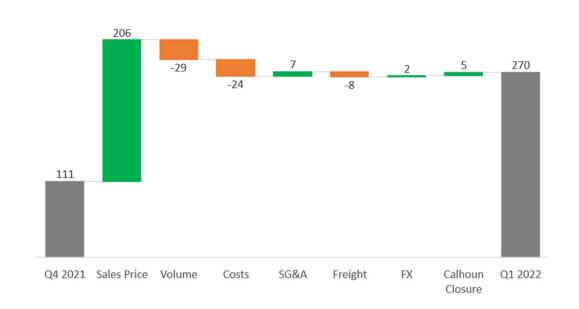
# Adjusted EBITDA

- Higher selling price: wood products ↑ 67%; paper ↑ 5%
- Lower shipments:
   wood products ↓ 16%;
   market pulp ↓ 6% partially
   offset by tissue ↑ 4%;
   paper ↑ 1%
- Higher Costs:

   fiber, mainly stumpage &
   harvesting expenses
- Lower SG&A:

   lower share-based
   compensation expense in the quarter
- Calhoun: indefinite idling of pulp and paper operations

# Sequential Results Q1-22 vs. Q4-21 (in US\$M)





Adjusted EBITDA is a non-GAAP financial measure. Refer to Appendices A and B for a definition and reconciliation of non-GAAP financial measures.



## Q1 2022 Overview

# Adjusted EBITDA

# Year-Over-Year Results Q1-22 vs. Q1-21 (in US\$M)

- Higher selling prices:

   paper ↑ 27%; market pulp
   ↑ 26%; wood products ↑

   17%; tissue ↑ 5%
- Lower shipments:
   market pulp ↓ 9%; wood
   products ↓ 8%; paper ↓
   6% partially offset by
   tissue ↑ 9%
- Higher costs:
   fiber costs and power,
   chemical and
   maintenance expenses
- Lower SG&A: lower share-based compensation expense
- Calhoun: indefinite idling of pulp and paper operations



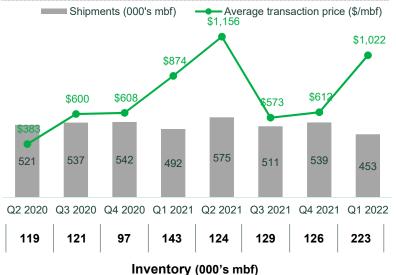


Adjusted EBITDA is a non-GAAP financial measure. Refer to Appendices A and B for a definition and reconciliation of non-GAAP financial measures.

## Segment Performance Wood Products

## Financial Highlights & Shipments

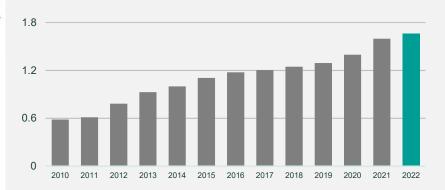
(US\$M)	Q1 2022	Q4 2021
Shipments (mmbf)	453	539
Sales	463	331
Operating income	219	82
EBITDA <sup>1</sup>	230	92



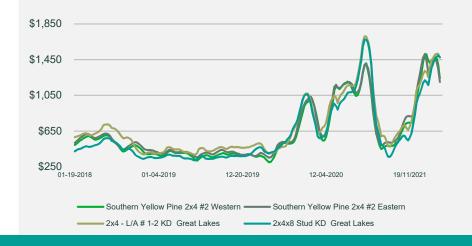
## **Market Information**

**Strong U.S. housing starts,** SAAR (millions) Source FEA

1.8 million seasonally adjusted annual run rate in Q1



### Sustained higher pricing levels



## **OUTLOOK**

Work hard to adapt to transportation challenges and we expect shipments to improve in Q2 While underlying fundamentals for building materials remain positive, we are mindful of inflationary pressure and rising interest rates, which could affect pricing and margins

# Segment Performance Market Pulp

## **Market Information**

YTD 2022 Change in world chemical pulp demand <sup>2</sup>

↑ 1% world: ↑ 2% Hardwood ↓ 2% Softwood

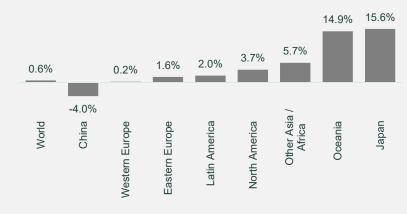
## **Financial Highlights & Shipments**

(US\$M)	Q1 2022	Q4 2021
Shipments (000 mt)	226	254
Sales	184	204
Operating income	22	19
EBITDA <sup>1</sup>	26	25

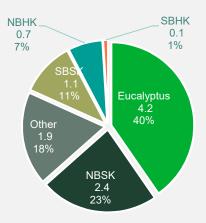




Inventory (000's mt)



## YTD 2022 World demand distribution by grade <sup>2</sup> (in millions of metric tons)



#### **OUTLOOK**

Marked price improvement expected in Q2 based on publicly-available price announcements

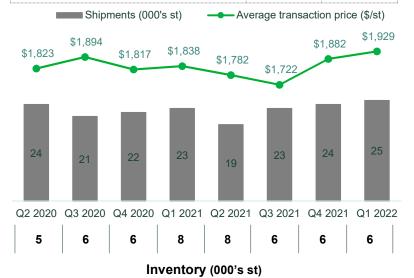
Margins expected to widen, but the timing of maintenance will offset some of the positive impact

Inventory levels should gradually reduce in coming months, starting with a modest increase in volume in Q2

## Segment Performance Tissue

## **Financial Highlights & Shipments**

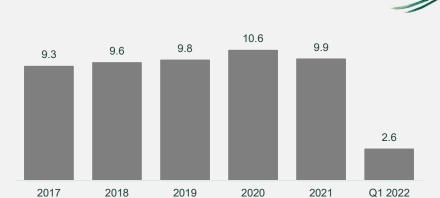
(US\$M)	Q1 2022	Q4 2021
Shipments ('000 st)	25	24
Sales	48	46
Operating loss	(9)	(6)
EBITDA <sup>1</sup>	(4)	(1)



## **Market Information**

YoY U.S. total tissue consumption (in millions of short tons)

↑ 2.2% vs 2021



## **YoY U.S. converted tissue products shipments** (in millions of short tons)

↑ **4.5% vs 2021:** ↑ 4% At-home ↑ 6% Away-from-home



### **OUTLOOK**

Rising pulp costs in Q2 should offset incremental average transaction price gains, and shipments expected to remain similar

# Segment Performance Paper

## **Financial Highlights & Shipments**

(US\$M)	Q1 2022	Q4 2021
Shipments (000 mt)	332	354
Sales	250	253
Operating income (loss)	25	(4)
EBITDA <sup>1</sup>	34	12



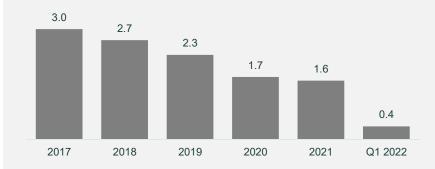


## **Market Information**

## YoY N.A. Newsprint demand

(in millions of metric tons)

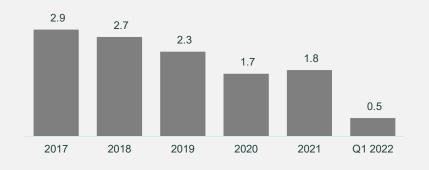
↓ **6.3% NA:** ↓ 3.3% Newspapers ↓ 10.3% Other end-uses



#### YoY N.A. Uncoated mechanical demand

(in millions of metric tons)

↑ 7.1% NA



#### **OUTLOOK**

Pricing conditions are strong due to limited supply, the geopolitical environment and logistics constraints Higher prices expected to be partly offset by higher planned maintenance in Q2

## **Power Generation**



Company-owned hydroelectric and co-generation facilities (Quebec, Ontario and Alabama)

E	EBITDA from cogen and Hydro Saguenay <sup>1</sup> (US\$M)											
Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020					
13	7	17	18	19	16	17	16					



- 7 hydroelectric facilities and transmission network generating 170 MW
- 6 cogeneration facilities <sup>2</sup> from green energy (renewable biomass) generating 235 MW

45% of electricity needs produced internally

**75%** 

## of energy needs from renewable sources



#### **STEAM**

We produce 99 % of our steam needs



#### **ELECTRICAL POWER**

We make electricity with our hydroelectric dams and cogeneration facilities



#### **ALTERNATIVE SOURCES**

We recover their energy value to reduce consumption of fossil fuels



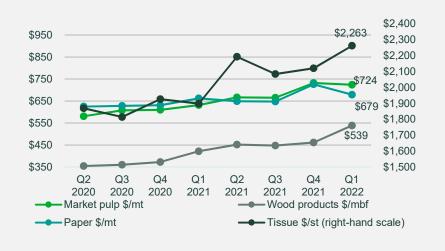
## **Financial Information**



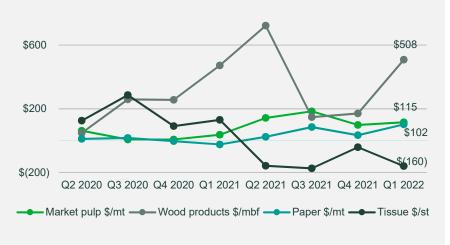
P&L ITEMS	Q1 2022	vs Q4 2021	vs Q1 2021
Net income (adjusted for special items)1	\$177M	+\$140M	+\$58M
Sales	\$945M	+13%	+8%
EPS (adjusted for special items) <sup>1</sup>	\$2.26	+\$1.78	+\$0.81
Adjusted EBITDA <sup>2</sup>	\$270M	+143%	+22%
Chariel Itama Affacting Not Income (Due toy)			:

Special Items Affecting Net Income (Pre-tax)	
Gain on previously-held investments	\$41M
Equity income mostly from l-joist partnership	\$6M
Other items (including closure costs)	-\$14M

## **Delivered Cost**



## EBITDA 1 Per Unit



## **Strong Balance Sheet**

**And Available Liquidity** 

		2022		20	021			2020	
Available Liquidity (US\$mm)	Trend	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Total debt	$\downarrow$	\$302	\$302	\$303	\$303	\$482	\$561	\$561	\$630
Cash on hand	<b>↑</b>	162	112	119	177	33	113	20	27
Available under revolving credit facilities	1	913	841	811	873	620	580	457	369
Total Available Liquidity	<b>1</b>	\$1,075	\$953	\$930	\$1,050	\$653	\$693	\$477	\$396
Duty Deposits		\$440	\$397	\$371	\$332	\$275	\$243	\$214	\$194
Additional Information		:		!			:	<u>:</u>	!
LTM Adj. EBITDA <sup>1</sup>		\$970	\$921	\$939	\$935	\$527	\$338	\$213	\$96
Net debt / LTM Adj. EBITDA1		0.1x	0.2x	0.2x	0.1x	0.9x	1.3x	2.5x	6.3x
Capital expenditures		\$13	\$33	\$32	\$33	\$14	\$25	\$16	\$16

## **Capital Allocation Actions**

- Acquisition of 50% Resolute LP EWP:
   \$50M, excluding cash acquired and working capital adjustment
- Share repurchase of **0.1 million shares**, total cost of \$1.4M
- Capital expenditures of \$13M, net

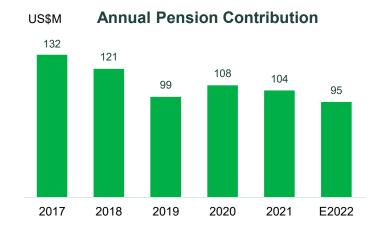
## **Cash and Liquidity**

- Cash provided by operations of \$147M
- Liquidity position of \$1.1B
- · Cash on hand of \$162M
- Lumber cash duty deposits of \$43M in Q1

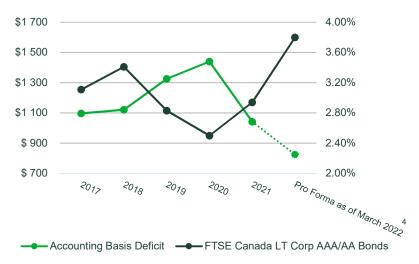


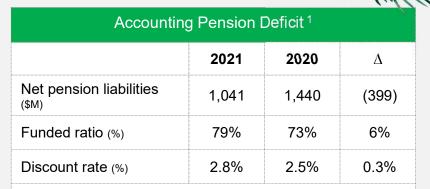
## **Pension Position**

## **Reducing Pension Burden**



## Accounting Deficits vs Long Term Corporate Bonds





Note: As of December 31, 2021, a discount rate increase of 25 basis point translates into a decrease of \$109M in net pension liabilities on an accounting basis

Funding Pension Deficit <sup>2</sup>									
	Δ								
Gross funding deficit <sup>3</sup>	525	464	61						
Funded ratio (%)	85%	87%	(2%)						
Discount rate (%)	5.4%	5.1%	0.3%						

<sup>(1)</sup> Includes all pension contributions and excludes OPEB

<sup>(4)</sup> Pro forma accounting deficit is a non-GAAP financial measure because it can only be measured at year-end.



<sup>(2)</sup> Funding for pension plans in Canada are on a going concern basis and in the U.S. on a 25-year average interest rate basis. The funding results above supposed valuations are performed on the date specified

<sup>(3)</sup> The funding deficit reflects changes enacted as a result of new pension legislation under the ARPA and includes a prefunding balance of \$33M created for the US Pension Plan, to be used at the company's discretion to offset future contribution requirements.

## Strategic Priorities

34% Greenhouse gas emission reduction

- 30% reduction target for absolute GHG (scope 1 and 2) emissions against 2015 levels achieved
- · ESG at our core



## Collective bargaining agreements



- Negotiations starting in Canadian P&P union leaders
- Look forward to a constructive, open and collaborative dialogue
- Objective to remain an employer of choice, contributing to vibrant communities



## **Grow wood products and pulp & drive asset performance**

## **Key priorities**

## **Wood products**

- · Integrating of recent acquisitions in Quebec
- Continuing to enhance productivity at our U.S. sawmills
- Investing in our assets with strategic capital project and ensuring disciplined execution

## Market pulp

- · Driving operational efficiency and productivity
- · Investing strategically to grow organically

## **Paper**

Maximize cash generation

#### **Tissue**

 Recently launched a sales process in order to explore divestiture options





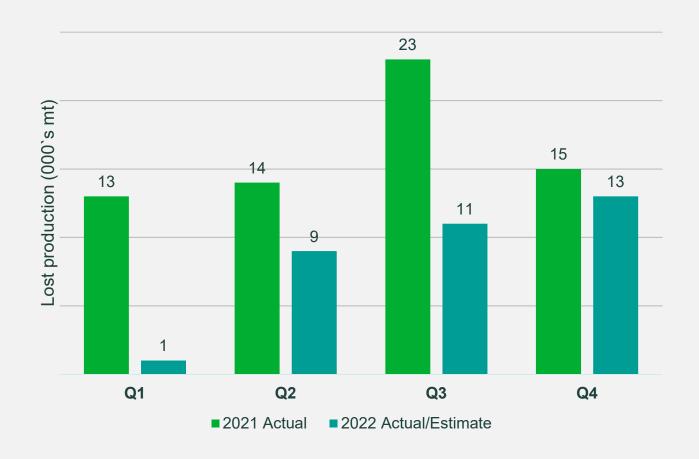
# Q1 2022 Results



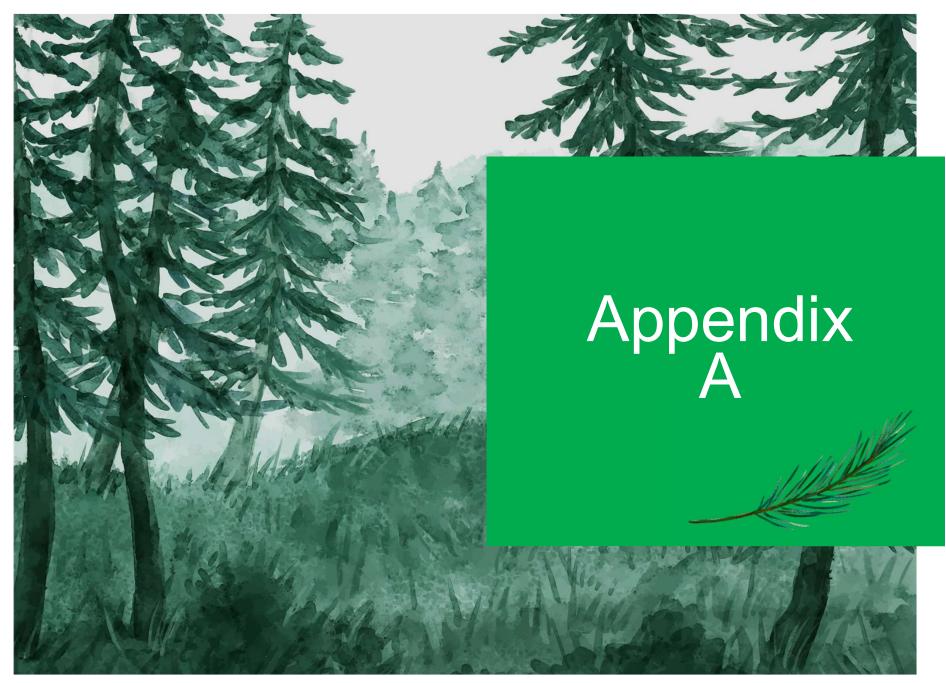
## Outlook

## **2022 Scheduled Market Pulp Outages**









## RESOLUTE FOREST PRODUCTS INC. RECONCILIATION OF OPERATING INCOME AND NET INCOME ADJUSTED FOR SPECIAL ITEMS

A reconciliation of our operating income, net income and net income per share reported before special items is presented in the tables below. See Note 1 to the Reconciliations of Non-GAAP Measures regarding our use of non-GAAP measures.

Three months ended March 31, 2022 (Unaudited, in millions of U.S. dollars, except per share amounts)		Operating income			EPS	
GAAP, as reported	\$	235	\$	210	\$ 2.68	
Adjustments for special items:						
Closure costs, impairment and other related charges		4		4	0.05	
Net gain on disposition of assets		(1)		(1)	(0.01)	
Non-operating pension and other postretirement benefit costs		s <del></del> 0)		7	0.09	
Other income, net		<del>-</del> 3		(45)	(0.58)	
Income tax effect of special items		<del>-</del> 3		2	0.03	
Adjusted for special items	\$	238	\$	177	\$ 2.26	

Three months ended March 31, 2021 (Unaudited, in millions of U.S. dollars, except per share amounts)		perating			
		income			<b>EPS</b>
GAAP, as reported	\$	177	S	87	\$ 1.06
Adjustments for special items:					
Closure costs, impairment and other related charges		3		3	0.03
Non-operating pension and other postretirement benefit credits		£		(2)	(0.02)
Other expense, net		-		45	0.55
Income tax effect of special items		5-0		(14)	(0.17)
Adjusted for special items	\$	180	\$	119	\$ 1.45



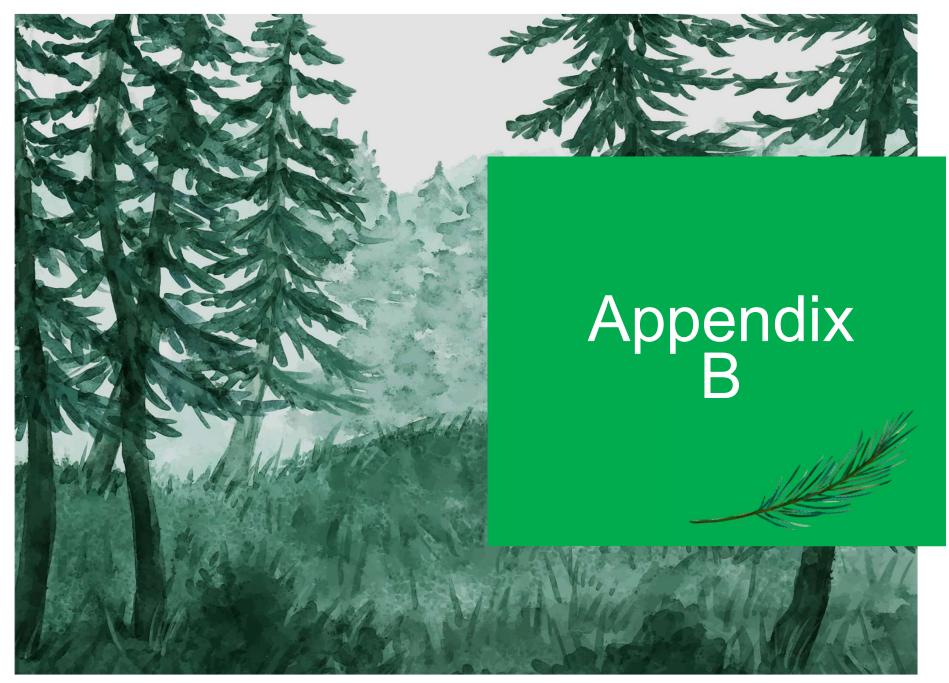
## RESOLUTE FOREST PRODUCTS INC. RECONCILIATION OF EBITDA AND ADJUSTED EBITDA

A reconciliation of our net income including noncontrolling interest to EBITDA and Adjusted EBITDA is presented in the tables below. See Note 1 to the Reconciliations of Non-GAAP Measures regarding our use of the non-GAAP measures EBITDA and Adjusted EBITDA.

Three months ended March 31, 2022	]	Market	15	Tissue		Wood		Danau	orporate id other		otal
(Unaudited, in millions of U.S. dollars)  Net income (loss) including noncontrolling interest		pulp 22	\$	(9)	S	roducts 219	\$	Paper 25	\$ (47)	\$	210
Interest expense	S		•	(2)	9		•	20	5	9	5
Income tax provision									58		58
Depreciation and amortization		4		5		11		9	3		32
EBITDA	\$	26	\$	(4)	\$	230	\$	34	\$ 19	\$	305
Closure costs, impairment and other related charges									4		4
Net gain on disposition of assets									(1)		(1)
Non-operating pension and other postretirement benefit costs									7		7
Other income, net									(45)		(45)
Adjusted EBITDA	\$	26	\$	(4)	\$	230	\$	34	\$ (16)	\$	270

Three months ended March 31, 2021 (Unaudited, in millions of U.S. dollars)	I	Market pulp	<b>Fissue</b>	p	Wood roducts		Paper	orporate nd other	otal
Net income (loss) including noncontrolling interest	S	4	\$ (2)	\$	221	\$	(24)	\$ (111)	\$ 88
Interest expense								6	6
Income tax provision								40	40
Depreciation and amortization		6	5		11		15	4	41
EBITDA	S	10	\$ 3	\$	232	\$	(9)	\$ (61)	\$ 175
Closure costs, impairment and other related charges								3	3
Non-operating pension and other postretirement benefit credits								(2)	(2)
Other expense, net								45	45
Adjusted EBITDA	S	10	\$ 3	\$	232	S	(9)	\$ (15)	\$ 221





Financial and Operating Statistics (Page 1 of 5)													
			2021			2022							
(In millions of U.S. dollars, except per share amounts and otherwise indicated)	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total			
Income Statement Data													
Sales	\$ 873	\$ 1,140	\$ 817	\$ 834	\$ 3,664	\$ 945				\$ 945			
Operating income (loss)	177	406	102	(101)	584	235				235			
Interest expense	(6)	(5)	(5)	(5)	(21)	(5)				(5)			
Net income (loss) attributable to Resolute Forest Products Inc.	87	268	80	(128)	307	210				210			
Diluted net income (loss) per share attributable to Resolute Forest Products Inc. common shareholders	\$ 1.06	\$ 3.34	\$ 0.99	\$ (1.64)	\$ 3.83	\$ 2.68				\$ 2.68			
Average diluted shares outstanding (in thousands)	81,851	80,270	80,139	77,634	80,269	78,221				78,221			
Ending shares outstanding (in thousands)	79,435	79,108	77,860	76,816	76,816	76,797				76,797			
Financial Position							-						
Cash and cash equivalents	\$ 33	\$ 177	\$ 119	\$ 112	\$ 112	\$ 162				\$ 162			
Working capital (1)	493	369	467	456	456	565				565			
Fixed assets, net	1,412	1,406	1,406	1,270	1,270	1,261				1,261			
Total assets	3,728	3,828	3,767	3,538	3,538	3,764				3,764			
Current portion of long-term debt	2	3	3	2	2	2				2			
Long-term debt, net of current portion	480	300	300	300	300	300				300			
Net debt <sup>(2)</sup>	449	126	184	190	190	140				140			
Liquidity (3)	653	1,050	930	953	953	1,075				1,075			
Total Resolute Forest Products Inc. shareholders' equity	1,185	1,385	1,463	1,514	1,514	1,749				1,749			
Noncontrolling interest	2	2	2	3	3	3				3			
Total equity	1,187	1,387	1,465	1,517	1,517	1,752				1,752			
Cash Flow Information													
Net cash provided by operating activities	\$ 74	\$ 401	\$ 105	\$ 68	\$ 648	\$ 147				\$ 147			
Cash invested in fixed assets	(14)	(33)	(32)	(33)	(112)	(13)				(13)			
Dispositions of assets	-	-	-	-	-	4				4			
Increase in countervailing and anti-dumping duty cash deposits on softwood lumber	(32)	(57)	(39)	(26)	(154)	(43)				(43)			
Net cash used in investing activities	(43)	(90)	(71)	(58)	(262)	(95)				(95)			
Issuance of long-term debt	300	-	-	-	300	-				-			
Repayments of debt	(376)	(181)	-	(1)	(558)	-				-			
Payment of special dividend	-	-	(79)	-	(79)	-				-			
Purchases of treasury stock	(17)	(3)	(14)	(14)	(48)	(2)				(2)			
Net cash used in financing activities	(99)	(183)	(93)	(17)	(392)	(2)				(2)			



Financial and Operating Statistics (Page 2 of 5)														
	2021 2022													
(In millions of U.S. dollars, except per unit items and otherwise indicated)	Fi	rst	Second		Third	Fourth	Total	F	irst	Second	Third	Fourth	Total	
Sales														
Market pulp	\$	176	\$ 199	\$	234	\$ 204	\$ 813	\$	184				\$ 184	
Tissue		42	35		38	46	161		48				48	
Wood products		430	664		293	331	1,718		463				463	
Paper		225	242		252	253	972		250				250	
Total sales	\$	873	\$ 1,140	\$	817	\$ 834	\$ 3,664	\$	945				\$ 945	
Shipments (thousands of units)														
Market pulp (mt)		272	253		283	254	1,062		226				226	
Tissue (st)		23	19		23	24	89		25				25	
Wood products (mbf)		492	575		511	539	2,117		453				453	
Paper (mt)		378	382		364	354	1,478		332				332	
Average Transaction Price per Unit														
Market pulp (\$/mt)	\$	647	\$ 787	\$	826	\$ 806	\$ 766	\$	815				\$ 815	
Tissue (\$/st)		1,838	1,782		1,722	1,882	1,808		1,929				1,929	
Wood products (\$/mbf)		874	1,156		573	612	811		1,022				1,022	
Paper (\$/mt)		596	635		689	718	658		755				755	





Financial and Operating Statistics (Page 3 of 5)										
			2021					2022		
(In millions of U.S. dollars, except per unit items and otherwise indicated)	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total
Operating Income (Loss)										
Market pulp	\$ 4	\$ 30	\$ 46	\$ 19	\$ 99	\$ 22				\$ 22
Tissue	(2	) (7)	(9)	(6)	(24)	(9)				(9)
Wood products	222	405	64	82	772	219				219
Paper	(24	) (7)	16	(4)	(19)	25				25
Corporate and other	(22	) (15)	(15)	(192)	(244)	(22)				(22)
Total operating income (loss)	\$ 177	\$ 406	\$ 102	\$ (101)	\$ 584	\$ 235				\$ 235
Selling, General and Administrative Expenses										
Market pulp	\$ 9	\$ 7	\$ 7	\$ 7	\$ 30	\$ 7				\$ 7
Tissue	3	2	2	3	10	3				3
Wood products	8	6	7	8	29	9				9
Paper	1:	11	9	10	41	10				10
Corporate and other	15	10	7	16	48	7				7
Total selling, general and administrative expenses	\$ 46	\$ 36	\$ 32	\$ 44	\$ 158	\$ 36				\$ 36
Operating Cost per Unit										
Market pulp (\$/mt)	\$ 632	\$ 667	\$ 665	\$ 732	\$ 673	\$ 724				\$ 724
Tissue (\$/st)	1,899	2,194	2,085	2,122	2,071	2,263				2,263
Wood products (\$/mbf)	422	452	448	462	447	539				539
Paper (\$/mt)	662	649	648	726	671	679				679
Operating Cost per Unit, Excluding Depreciation and Amortization										
Market pulp (\$/mt)	\$ 610	\$ 643	\$ 642	\$ 709	\$ 650	\$ 702				\$ 702
Tissue (\$/st)	1,698	1,974	1,872	1,920	1,862	2,080				2,080
Wood products (\$/mbf)	403	434	427	441	427	515				515
Paper (\$/mt)	62:	608	606	683	629	651				651
Product Inventory (thousands of units)										
Market pulp (mt)	46	63	52	59	59	82				82
Tissue (st)	8	8	6	6	6	6				6
Wood products (mbf)	143	124	129	126	126	223				223
Paper (mt)	87	72	72	84	84	85				85



Financial and Operating Statistics (Page 4 of 5)															
				2	021								2022		
(In millions of U.S. dollars)	First	Se	cond	Th	nird	Fou	urth	To	tal	Fi	rst	Second	Third	Fourth	Total
Net Income (Loss) Including Noncontrolling Interest															
Market pulp	\$ 4	\$	30	\$	46	\$	19	\$	99	\$	22				\$ 22
Tissue	(2)		(7)		(9)		(6)		(24)		(9)				(9)
Wood products	221		405		64		82		772		219				219
Paper	(24)		(7)		16		(4)		(19)		25				25
Corporate and other	(111)		(153)		(37)		(218)		(519)		(47)				(47)
Total net income (loss) including noncontrolling interest	\$ 88	\$	268	\$	80	\$	(127)	\$	309	\$	210				\$ 210
Interest Expense	\$ 6	\$	5	\$	5	\$	5	\$	21	\$	5				\$ 5
Income Tax Provision	\$ 40	\$	87	\$	40	\$	28	\$	195	\$	58				\$ 58
Depreciation and Amortization															
Market pulp	\$ 6	\$	6	\$	6	\$	6	\$	24	\$	4				\$ 4
Tissue	5		4		5		5		19		5				5
Wood products	11		10		11		10		42		11				11
Paper	15		16		15		16		62		9				9
Corporate and other	4		4		5		4		17		3				3
Total depreciation and amortization	\$ 41	\$	40	\$	42	\$	41	\$	164	\$	32				\$ 32
EBITDA <sup>(4)</sup>															
Market pulp	\$ 10	\$	36	\$	52	\$	25	\$	123	\$	26				\$ 26
Tissue	3		(3)		(4)		(1)		(5)		(4)				(4)
Wood products	232		415		75		92		814		230				230
Paper	(9)		9		31		12		43		34				34
Corporate and other	(61)		(57)		13		(181)		(286)		19				19
Total EBITDA	\$ 175	\$	400	\$	167	\$	(53)	\$	689	\$	305				\$ 305
Special Items <sup>(4)</sup>															
Closure costs, impairment and other related charges	\$ 3	\$	(1)	\$	-	\$	142	\$	144	\$	4				\$ 4
Inventory write-downs related to closures	-		-		-		29		29		-				-
Net gain on disposition of assets	-		-		-		-		-		(1)				(1)
Non-operating pension and other postretirement benefit (credits) costs	(2)		(3)		(3)		(3)		(11)		7				7
Other expense (income), net	45		49		(20)		(4)		70		(45)				(45)
Income tax effect of special items	(14)		(13)		10		1		(16)		2				2
Total special items	\$ 32	\$	32	\$	(13)	\$	165	\$	216	\$	(33)				\$ (33)
Adjusted EBITDA <sup>(4)</sup>															
Market pulp	\$ 10	\$	36	\$	52	\$	25	\$	123	\$	26				\$ 26
Tissue	3		(3)		(4)		(1)		(5)		(4)				(4)
Wood products	232		415		75		92		814		230				230
Paper	(9)		9		31		12		43		34				34
Corporate and other	(15)		(12)		(10)		(17)		(54)		(16)				(16)
Total adjusted EBITDA	\$ 221	\$	445	\$	144	\$	111	\$	921	\$	270				\$ 270

#### Financial and Operating Statistics (Page 5 of 5)

#### Note

- <sup>1</sup> We define working capital as current assets less current liabilities excluding cash and cash equivalents, restricted cash, debt, and operating lease liabilities.
- <sup>2</sup> We define net debt as total debt less cash and cash equivalents.
- <sup>3</sup> We define liquidity as cash and cash equivalents and availability under our credit facilities.
- <sup>4</sup> Earnings before interest expense, income taxes, and depreciation and amortization (or "EBITDA") by reportable segment is calculated as net income (loss) including noncontrolling interest from the consolidated statements of operations, allocated to each of our reportable segments (market pulp, tissue, wood products and paper) in accordance with Financial Accounting Standards Board Accounting Standards Codification 290, "Segment Reporting," adjusted for depreciation and amortization. EBITDA for corporate and other is calculated as net income (loss) including noncontrolling interest from the consolidated statements of operations, after the allocation to reportable segments, adjusted for interest expense, income taxes, and depreciation and amortization.

Adjusted EBITDA means EBITDA, excluding special items, such as closure costs, impairment and other related charges, inventory write-downs related to closures, gains and losses on disposition of assets, non-operating pension and other postretirement benefit costs and credits, start-up costs, and other income and expense, net. Special items are allocated to corporate and other.

EBITDA and adjusted EBITDA are not financial measures recognized under U.S. generally accepted accounting principles (or "GAAP"). We believe that using these non-GAAP measures is useful because they are consistent with the indicators management uses internally to measure the Company's performance, and it allows the reader to compare our operations and financial performance from period to period. EBITDA and adjusted EBITDA are internal measures, and therefore may not be comparable to those of other companies. These non-GAAP measures should not be viewed as substitutes to financial measures determined under GAAP in our consolidated statements of operations in our filings with the U.S. Securities and Exchange Commission.







# Q1 2022 Results

